

Translation

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Summary of Consolidated Financial Results for the Year Ended October 31, 2024 (Based on Japanese GAAP)

December 9, 2024

Company name: SENSU ELECTRIC CO.,LTD.
 Stock exchange listing: Tokyo
 Stock code: 9824 URL <https://www.senden.co.jp/>
 Representative: Representative Director,President Motohide Nishimura
 Senior Managing Director & Executive
 Inquiries: Officer & General Manager of Kazuto Narita TEL 06-6384-1101
 Administration Division
 Scheduled date of ordinary general meeting of shareholders: January 30, 2025
 Scheduled date to file Securities Report: January 31, 2025
 Scheduled date to commence dividend payments: January 31, 2025
 Preparation of supplementary material on financial results: No
 Holding of financial results meeting: Yes (for analysts)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the year ended October 31, 2024 (from November 1, 2023 to October 31, 2024)

(1) Consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended October 31, 2024	136,153	9.0	10,349	23.7	10,761	22.7	7,578	28.0
Year ended October 31, 2023	124,967	10.0	8,366	12.1	8,770	11.1	5,920	11.4

(Note) Comprehensive income Year ended October 31, 2024 ¥8,226 million [26.2%]

Year ended October 31, 2023 ¥6,517 million [17.6%]

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary profit/total assets	Operating profit/net sales
	Yen	Yen	%	%	%
Year ended October 31, 2024	432.12	431.84	14.4	10.1	7.6
Year ended October 31, 2023	333.10	332.89	12.3	8.9	6.7

Reference: Share of profit (loss) of entities accounted for using equity method Year ended October 31, 2024 ¥- million

Year ended October 31, 2023 ¥- million

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of October 31, 2024	112,457	55,601	49.1	3,165.42
As of October 31, 2023	101,367	50,714	49.7	2,843.95

Reference: Equity As of October 31, 2024 ¥55,210 million

As of October 31, 2023 ¥50,329 million

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended October 31, 2024	8,239	(2,542)	(3,882)	29,506
Year ended October 31, 2023	6,940	(3,116)	(2,400)	27,654

2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Dividend payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended October 31, 2023	—	50.00	—	60.00	110.00	1,948	33.0	4.1
Year ended October 31, 2024	—	65.00	—	65.00	130.00	2,273	30.1	4.3
Year ending October 31, 2025 (Forecast)	—	70.00	—	70.00	140.00		31.5	

3. Forecast of consolidated financial results for the year ending October 31, 2025 (from November 1, 2024 to October 31, 2025)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending April 30, 2025	68,000	2.8	5,300	3.8	5,400	1.4	3,700	0.7	213.36
Full year	140,000	2.8	11,000	6.3	11,200	4.1	7,700	1.6	444.01

(Note) At the Board of Directors meeting held on December 9, 2024, the Company resolved to acquire and cancel treasury stock. The "net income per share" in the consolidated financial results forecast for the fiscal year ending October 2025 takes into account the impact of the acquisition and cancellation of treasury stock. For details, please refer to the "Notice regarding the decision on matters related to the acquisition of treasury stock and Notice regarding the cancellation of treasury stock" announced today (December 9, 2024).

4. Notes

(1) Significant changes in the scope of consolidation during the year ended October 31, 2024: No

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No

Changes in accounting policies due to other reasons: No

Changes in accounting estimates: No

Restatement of prior period financial statements: No

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of October 31, 2024	19,500,000 shares	As of October 31, 2023	21,000,000 shares
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Number of treasury shares at the end of the period

As of October 31, 2024	2,058,223 shares	As of October 31, 2023	3,303,008 shares
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Average number of shares during the period

Year ended October 31, 2024	17,536,904 shares	Year ended October 31, 2023	17,774,558 shares
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* Financial summary is not subject to audit by a certified public accountant or an auditing firm.

* Proper use of forecasts of financial results, and other special matters

(Caution concerning forward-looking statements)

The forward-looking statements, including earnings forecasts, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. These statements do not purport that the Company pledges to realize such statements. Actual performance and other results may differ materially due to various factors.

Consolidated financial statements

Consolidated balance sheets

(Millions of yen)

	As of October 31, 2023	As of October 31, 2024
Assets		
Current assets		
Cash and deposits	28,534	30,513
Notes and accounts receivable - trade	23,313	26,451
Electronically recorded monetary claims - operating	11,302	13,149
Securities	9	20
Merchandise	6,914	8,046
Work in process	247	194
Raw materials and supplies	257	294
Other	271	792
Allowance for doubtful accounts	(18)	(20)
Total current assets	70,830	79,442
Non-current assets		
Property, plant and equipment		
Buildings and structures	12,028	12,430
Accumulated depreciation	(4,944)	(5,310)
Buildings and structures, net	7,083	7,119
Machinery, equipment and vehicles	1,534	1,541
Accumulated depreciation	(1,172)	(1,236)
Machinery, equipment and vehicles, net	361	304
Land	12,282	12,394
Leased assets	199	311
Accumulated depreciation	(96)	(112)
Leased assets, net	103	198
Construction in progress	463	1,826
Other	391	398
Accumulated depreciation	(331)	(354)
Other, net	60	43
Total property, plant and equipment	20,355	21,887
Intangible assets		
Goodwill	122	87
Other	180	158
Total intangible assets	303	245
Investments and other assets		
Investment securities	2,310	3,139
Long-term time deposits	3,000	3,000
Deferred tax assets	715	518
Other	4,681	5,086
Accumulated depreciation	(428)	(474)
Other, net	4,253	4,612
Allowance for doubtful accounts	(400)	(388)
Total investments and other assets	9,878	10,881
Total non-current assets	30,537	33,014
Total assets	101,367	112,457

(Millions of yen)

	As of October 31, 2023	As of October 31, 2024
Liabilities		
Current liabilities		
Notes and accounts payable - trade	43,050	48,676
Short-term borrowings	691	381
Current portion of bonds payable	64	14
Current portion of long-term borrowings	5	–
Lease liabilities	22	44
Accrued expenses	493	535
Income taxes payable	1,561	2,262
Provision for bonuses	773	852
Other	1,051	1,153
Total current liabilities	47,713	53,920
Non-current liabilities		
Bonds payable	42	28
Long-term borrowings	54	–
Lease liabilities	49	132
Deferred tax liabilities	8	1
Retirement benefit liability	2,120	2,224
Asset retirement obligations	7	7
Guarantee deposits received	202	202
Other	453	338
Total non-current liabilities	2,939	2,935
Total liabilities	50,652	56,856
Net assets		
Shareholders' equity		
Share capital	2,575	2,575
Capital surplus	2,757	700
Retained earnings	48,574	53,760
Treasury shares	(5,142)	(3,997)
Total shareholders' equity	48,764	53,038
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	961	1,506
Foreign currency translation adjustment	446	545
Remeasurements of defined benefit plans	156	120
Total accumulated other comprehensive income	1,565	2,172
Share acquisition rights	59	22
Non-controlling interests	326	368
Total net assets	50,714	55,601
Total liabilities and net assets	101,367	112,457

Consolidated statements of income and consolidated statements of comprehensive income
Consolidated statements of income

(Millions of yen)

	Fiscal year ended October 31, 2023	Fiscal year ended October 31, 2024
Net sales	124,967	136,153
Cost of sales	106,287	115,007
Gross profit	18,680	21,145
Selling, general and administrative expenses		
Freight and packing costs	1,372	1,453
Provision of allowance for doubtful accounts	22	0
Salaries and bonuses	3,613	3,819
Welfare expenses	1,029	1,054
Provision for bonuses	746	822
Retirement benefit expenses	274	227
Travel, transportation and communication expenses	288	294
Depreciation	524	555
Amortization of goodwill	34	34
Other	2,406	2,532
Total selling, general and administrative expenses	10,313	10,795
Operating profit	8,366	10,349
Non-operating income		
Interest income	18	27
Dividend income	70	100
Rental income from buildings	135	133
Foreign exchange gains	31	18
Gain on sale of scraps	59	67
Other	202	176
Total non-operating income	517	525
Non-operating expenses		
Interest expenses	3	4
Depreciation	50	49
Guarantee commission	12	14
Other	47	45
Total non-operating expenses	113	114
Ordinary profit	8,770	10,761
Extraordinary income		
Insurance claim income	—	236
Subsidy income	—	112
Total extraordinary income	—	349
Extraordinary losses		
Loss on valuation of investment securities	3	—
Total extraordinary losses	3	—
Profit before income taxes	8,766	11,110
Income taxes - current	2,788	3,542
Income taxes - deferred	(0)	(40)
Total income taxes	2,788	3,501
Profit	5,978	7,609
Profit attributable to non-controlling interests	57	31
Profit attributable to owners of parent	5,920	7,578

Consolidated statements of comprehensive income

(Millions of yen)

	Fiscal year ended October 31, 2023	Fiscal year ended October 31, 2024
Profit	5,978	7,609
Other comprehensive income		
Valuation difference on available-for-sale securities	301	544
Foreign currency translation adjustment	87	110
Remeasurements of defined benefit plans, net of tax	150	(36)
Total other comprehensive income	539	617
Comprehensive income	6,517	8,226
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	6,429	8,184
Comprehensive income attributable to non-controlling interests	88	41

Consolidated statements of changes in equity

Fiscal year ended October 31, 2023

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	2,575	2,690	44,255	(4,454)	45,066
Changes during period					
Dividends of surplus			(715)		(715)
Dividends from surplus, interim dividend			(886)		(886)
Profit attributable to owners of parent			5,920		5,920
Purchase of treasury shares				(736)	(736)
Disposal of treasury shares		67		48	115
Net changes in items other than shareholders' equity					
Total changes during period	—	67	4,318	(687)	3,697
Balance at end of period	2,575	2,757	48,574	(5,142)	48,764

	Accumulated other comprehensive income				Share acquisition rights	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of period	660	390	6	1,056	38	237	46,399
Changes during period							
Dividends of surplus							(715)
Dividends from surplus, interim dividend							(886)
Profit attributable to owners of parent							5,920
Purchase of treasury shares							(736)
Disposal of treasury shares							115
Net changes in items other than shareholders' equity	301	56	150	508	20	88	617
Total changes during period	301	56	150	508	20	88	4,315
Balance at end of period	961	446	156	1,565	59	326	50,714

Fiscal year ended October 31, 2024

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	2,575	2,757	48,574	(5,142)	48,764
Changes during period					
Dividends of surplus			(1,061)		(1,061)
Dividends from surplus, interim dividend			(1,139)		(1,139)
Profit attributable to owners of parent			7,578		7,578
Purchase of treasury shares				(1,365)	(1,365)
Disposal of treasury shares		138		124	263
Cancellation of treasury shares		(2,386)		2,386	–
Transfer from retained earnings to capital surplus		190	(190)		–
Net changes in items other than shareholders' equity					
Total changes during period	–	(2,057)	5,186	1,145	4,274
Balance at end of period	2,575	700	53,760	(3,997)	53,038

	Accumulated other comprehensive income				Share acquisition rights	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of period	961	446	156	1,565	59	326	50,714
Changes during period							
Dividends of surplus							(1,061)
Dividends from surplus, interim dividend							(1,139)
Profit attributable to owners of parent							7,578
Purchase of treasury shares							(1,365)
Disposal of treasury shares							263
Cancellation of treasury shares							–
Transfer from retained earnings to capital surplus							–
Net changes in items other than shareholders' equity	544	99	(36)	606	(36)	41	611
Total changes during period	544	99	(36)	606	(36)	41	4,886
Balance at end of period	1,506	545	120	2,172	22	368	55,601

Consolidated statements of cash flows

(Millions of yen)

	Fiscal year ended October 31, 2023	Fiscal year ended October 31, 2024
Cash flows from operating activities		
Profit before income taxes	8,766	11,110
Depreciation	598	626
Amortization of goodwill	34	34
Increase (decrease) in retirement benefit liability	86	51
Increase (decrease) in provision for bonuses	5	78
Increase (decrease) in allowance for doubtful accounts	16	(9)
Interest and dividend income	(89)	(128)
Interest expenses	3	4
Rental income	(135)	(133)
Insurance claim income	—	(283)
Subsidy income	—	(112)
Decrease (increase) in trade receivables	(1,211)	(4,939)
Decrease (increase) in inventories	(310)	(1,071)
Increase (decrease) in trade payables	1,793	5,606
Increase (decrease) in accrued consumption taxes	89	119
Other, net	272	(83)
Subtotal	9,922	10,870
Interest and dividends received	89	128
Subsidies received	—	112
Interest paid	(3)	(4)
Income taxes paid	(3,068)	(2,867)
Net cash provided by (used in) operating activities	6,940	8,239
Cash flows from investing activities		
Payments into time deposits	(1,156)	(1,404)
Proceeds from withdrawal of time deposits	1,270	1,288
Purchase of short-term and long-term investment securities	(262)	(219)
Proceeds from sale of investment securities	80	130
Purchase of property, plant and equipment	(3,057)	(1,882)
Purchase of insurance funds	(275)	(828)
Proceeds from cancellation of insurance funds	140	248
Other, net	143	123
Net cash provided by (used in) investing activities	(3,116)	(2,542)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	59	(311)
Purchase of treasury shares	(736)	(1,365)
Dividends paid	(1,610)	(2,198)
Other, net	(113)	(8)
Net cash provided by (used in) financing activities	(2,400)	(3,882)
Effect of exchange rate change on cash and cash equivalents	49	38
Net increase (decrease) in cash and cash equivalents	1,472	1,852
Cash and cash equivalents at beginning of period	26,181	27,654
Cash and cash equivalents at end of period	27,654	29,506