

Translation

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Summary of Consolidated Financial Results for the Nine Months Ended July 31, 2022 (Based on Japanese GAAP)

September 2, 2022

Company name: SENSU ELECTRIC CO.,LTD.
 Stock exchange listing: Tokyo
 Stock code: 9824 URL <https://www.senden.co.jp/>
 Representative: Representative Director, President Motohide Nishimura
 Senior Managing Director & Executive
 Inquiries: Officer & General Manager of Administration Division Kazuto Narita TEL 06-6384-1101
 Scheduled date to file Quarterly Securities Report: September 9, 2022
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: No
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended July 31, 2022 (from November 1, 2021 to July 31, 2022)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended July 31, 2022	83,548	25.5	5,266	62.3	5,598	59.7	3,764	50.4
Nine months ended July 31, 2021	66,568	20.2	3,243	35.1	3,506	34.8	2,503	40.1

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Nine months ended July 31, 2022	415.52		–	
Nine months ended July 31, 2021	269.78		–	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of July 31, 2022	91,347	45,115	49.1
As of October 31, 2021	83,990	42,886	50.9

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended October 31, 2021	–	40.00	–	50.00	90.00
Year ending October 31, 2022	–	60.00	–		
Year ending October 31, 2022 (Forecast)				60.00	120.00

3. Forecast of consolidated financial results for the year ending October 31, 2022 (from November 1, 2021 to October 31, 2022)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	108,000	16.8	6,400	34.9	6,700	33.9	4,600	28.4	514.27

4. Notes

- (1) Changes in significant subsidiaries during the nine months ended July 31, 2022
(changes in specified subsidiaries resulting in the change in scope of consolidation): Yes
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of July 31, 2022	10,500,000 shares	As of October 31, 2021	10,800,000 shares
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Number of treasury shares at the end of the period

As of July 31, 2022	1,505,041 shares	As of October 31, 2021	1,680,806 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended July 31, 2022	9,060,487 shares	Nine months ended July 31, 2021	9,281,371 shares
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Quarterly consolidated financial statements
Consolidated balance sheets

(Millions of yen)

	As of October 31, 2021	As of July 31, 2022
Assets		
Current assets		
Cash and deposits	26,335	27,004
Notes and accounts receivable - trade	21,291	22,373
Electronically recorded monetary claims - operating	7,561	10,049
Securities	6	34
Merchandise	4,916	7,189
Other	235	325
Allowance for doubtful accounts	(13)	(14)
Total current assets	60,333	66,963
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	6,275	6,355
Machinery, equipment and vehicles, net	377	334
Land	10,239	10,381
Leased assets, net	81	89
Other, net	314	670
Total property, plant and equipment	17,287	17,831
Intangible assets		
Goodwill	–	165
Other	110	149
Total intangible assets	110	314
Investments and other assets		
Investment securities	1,848	1,777
Long-term loans receivable	19	9
Deferred tax assets	713	703
Other, net	4,045	4,136
Allowance for doubtful accounts	(367)	(387)
Total investments and other assets	6,259	6,238
Total non-current assets	23,657	24,384
Total assets	83,990	91,347

(Millions of yen)

	As of October 31, 2021	As of July 31, 2022
Liabilities		
Current liabilities		
Notes and accounts payable - trade	35,628	39,685
Short-term borrowings	105	428
Current portion of bonds payable	–	14
Current portion of long-term borrowings	–	69
Lease obligations	21	24
Income taxes payable	1,024	934
Provision for bonuses	669	358
Other	976	1,368
Total current liabilities	38,426	42,883
Non-current liabilities		
Bonds payable	–	214
Long-term borrowings	–	228
Lease obligations	15	21
Deferred tax liabilities	2	6
Retirement benefit liability	2,212	2,264
Provision for retirement benefits for directors (and other officers)	–	178
Asset retirement obligations	6	6
Other	442	427
Total non-current liabilities	2,678	3,348
Total liabilities	41,104	46,231
Net assets		
Shareholders' equity		
Share capital	2,575	2,575
Capital surplus	3,412	2,690
Retained earnings	40,032	42,705
Treasury shares	(4,201)	(4,181)
Total shareholders' equity	41,818	43,789
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	785	733
Foreign currency translation adjustment	131	344
Remeasurements of defined benefit plans	(10)	(7)
Total accumulated other comprehensive income	906	1,070
Share acquisition rights	–	26
Non-controlling interests	160	228
Total net assets	42,886	45,115
Total liabilities and net assets	83,990	91,347

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Millions of yen)

	Nine months ended July 31, 2021	Nine months ended July 31, 2022
Net sales	66,568	83,548
Cost of sales	56,522	71,189
Gross profit	10,045	12,358
Selling, general and administrative expenses		
Freight and packing costs	952	985
Provision of allowance for doubtful accounts	3	4
Salaries and bonuses	2,697	2,730
Welfare expenses	651	698
Provision for bonuses	315	346
Retirement benefit expenses	222	206
Travel, transportation and communication expenses	161	180
Depreciation	388	356
Amortization of goodwill	–	8
Other	1,408	1,573
Total selling, general and administrative expenses	6,801	7,092
Operating profit	3,243	5,266
Non-operating income		
Interest income	5	8
Dividend income	42	49
Rental income from buildings	90	97
Purchase discounts	13	–
Foreign exchange gains	8	52
Other	170	204
Total non-operating income	331	412
Non-operating expenses		
Interest expenses	0	1
Depreciation	39	38
Guarantee commission	6	7
Other	20	31
Total non-operating expenses	68	79
Ordinary profit	3,506	5,598
Extraordinary losses		
Impairment losses	–	15
Total extraordinary losses	–	15
Profit before income taxes	3,506	5,582
Income taxes - current	958	1,664
Income taxes - deferred	26	110
Total income taxes	984	1,774
Profit	2,521	3,808
Profit attributable to non-controlling interests	17	43
Profit attributable to owners of parent	2,503	3,764

Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

	Nine months ended July 31, 2021	Nine months ended July 31, 2022
Profit	2,521	3,808
Other comprehensive income		
Valuation difference on available-for-sale securities	307	(51)
Foreign currency translation adjustment	80	237
Remeasurements of defined benefit plans, net of tax	24	2
Total other comprehensive income	412	188
Comprehensive income	2,934	3,996
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,910	3,928
Comprehensive income attributable to non-controlling interests	24	67