Stock code：9824

3rd Quarter Fiscal Year October 2026

SENSHU ELECTRIC CO.,LTD.

心と心を結ぶインフラへ。
"つなぐ"11月18日は電線の日

Outline

1． Group Overview

2． October 2026 Summary of 3rd Quarter financial results

3． Medium term management plan SS2027 Progress

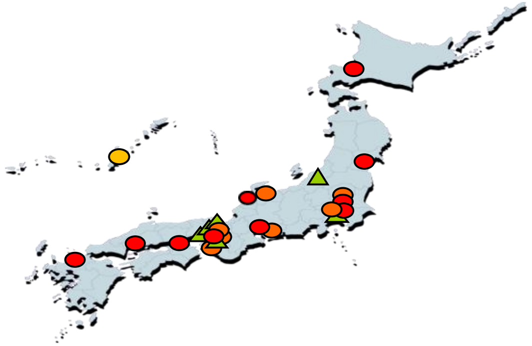
4． Reference data

1． Group Overview

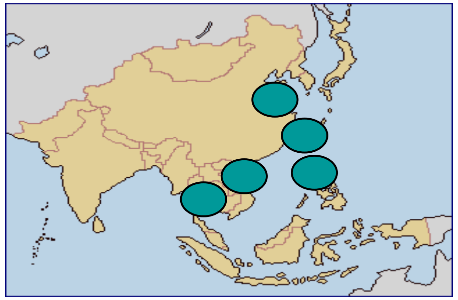
Group Overview

Established	**November 18, 1949**
Shares	**Tokyo Stock Exchange Prime**
Capital	**2,575,200,000yen [US$16Mil.]**
Type of industry	**Wholesale distributor** **(Industry leader of electric wires general trading company)**
No. of employees	**858（Average age:39.3）**
No. of subsidiaries	**７ in Japan and ７ in overseas（China/Taiwan/Thailand/Philippines/Vietnam/USA）**
No. of offices	**18 in Japan**

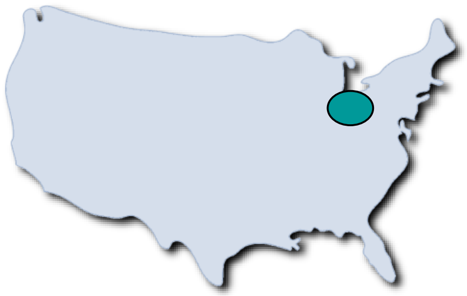
Japan



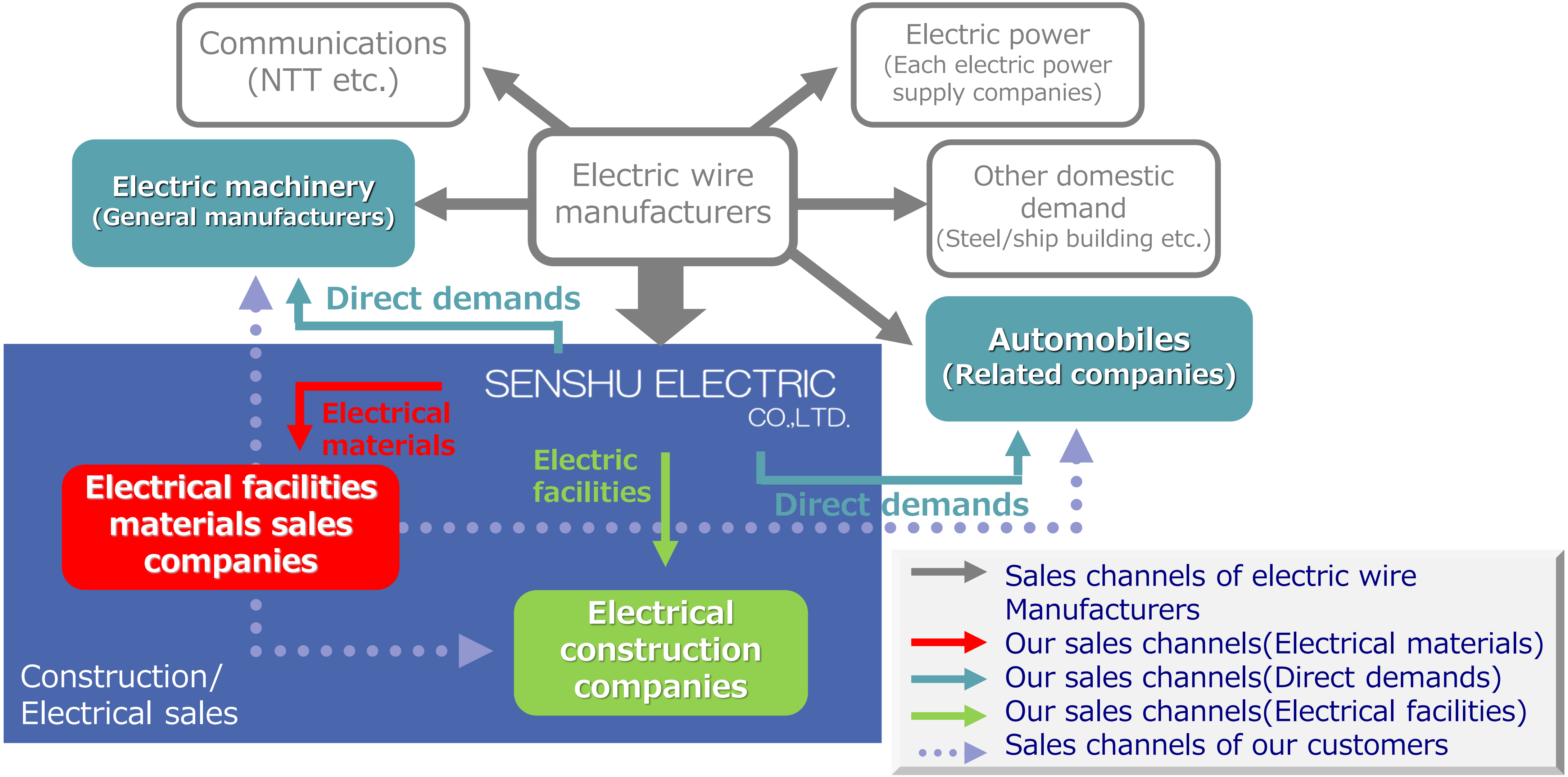
Asia



USA



Sales Channels of Electric Wires



Major Customers (image)

〈More than 3,700 Customers〉

Electrical materials
(For Electrical facilities materials sales companies)

There are approximately 1,100 major electric material stores that are members of the union

Electric facilities
(Electrical construction companies)

Top 30 Electrical Constructors (Focusing on major companies)

Electrical construction

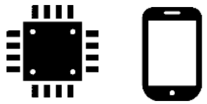
Building/Mansions
Solar Power Generation
manufacturing plant, Data center, etc.

Direct demands
(End-users)

Manufacturers of machines and robots that produce machine tools, automobiles, semiconductors, etc.

Machine tools /industrial machines

Automobile facilities



Semiconductor related manufacturing

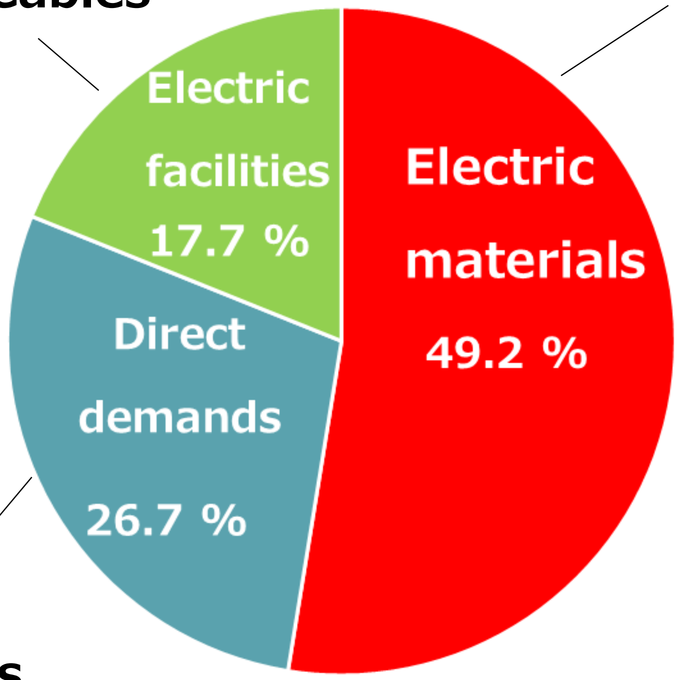
Customers Composition（Non-consolidated）
3rd Quarter Fiscal Year October 2026

3rd Quarter Fiscal Year October 2026

● Main Products

● **Power Cables**
● **Covered Cables**

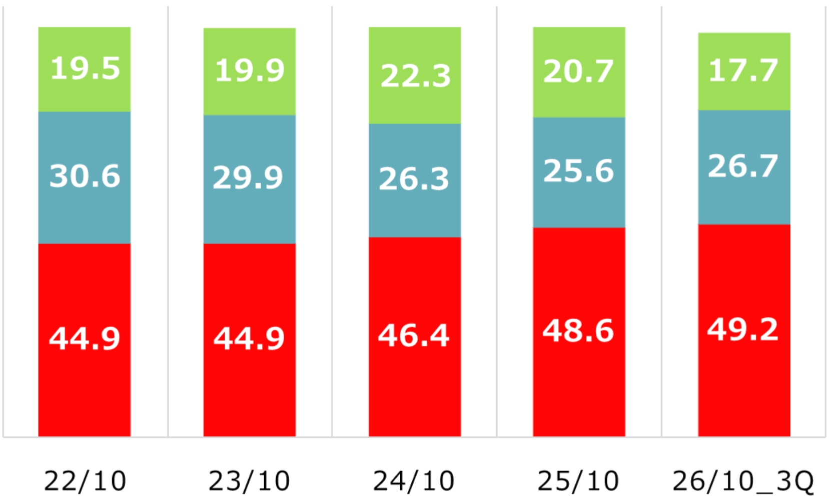
● **FA Cables**
● **Power Cables**
● **Covered Cables**
● **Non-Cables**



● **FA Cables**
● **Non-Cables**

Transition

(%)

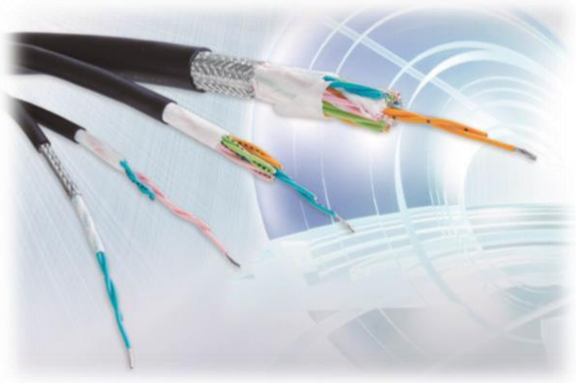


Three Business Models

1 JUST IN TIME system

Electric wires of about 200,000 types & difficult to stock in terms of space and theft due to their heavy weight. We have a warehouse floor space of approximately 70,000 ㎡ in Japan (Sapporo to Okinawa) with over **50,000** kinds of products, have established a **JUST IN TIME system**.

2 Original products



FA cables (**F**actory **A**utomation (FA) **cables** used for robots, etc.) with a wire manufacturer and sold them as **original products**. We accurately grasp a wide variety of needs and play a role as a technical trading company.

3 Cable assembly (Electric wire terminal processing)

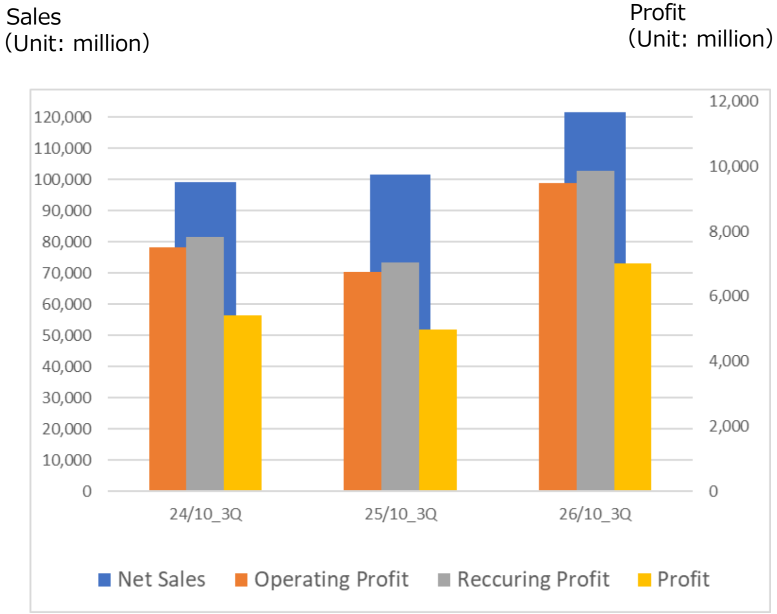
In addition to the sale of electric wires, we respond to the processing needs of **small lots and a wide variety of products and short delivery times**, such as electric wires and control panels with terminals, **at 8 of our 18 bases nationwide**. In addition, group companies will also develop a system and work together.

2． October 2026 Summary of 3rd Quarter financial results

Consolidated Financial Highlights

Achievements

- Construction and electrical sales are experiencing project delays due to soaring material costs and labor shortages, but demand for semiconductor manufacturing equipment and machine tools has recovered.
- Average copper price increased 44.7% year on year to 2,096,000 yen/t



Earning forecast

- Full-Year Forecast Revised Upward

Shareholder Returns

(Dividend Increase)

- Fiscal Year Ended October 2026　Forecast : 170 yen per year （Previous forecast:160 yen)
  Interim dividend:80 yen, Year-end dividend: 90 yen（forecast)
- Treasury stock acquisition　100,000 shares　600,000,000 yen(limit)
  （Acquisition period 2026/5/1 to 2026/10/31）

Consolidated income statements overview

(Unit：million yen、%)

	2025/10_3Q	Composition ratio	2026/10_3Q	Composition ratio	Increase or decrease	YoY
Net sales	101,401	100.0	**121,548**	**100.0**	20,146	19.9
Gross profit	15,422	15.2	**18,336**	**15.1**	2,913	18.9
Selling, general and administrative expenses	8,678	8.5	**8,836**	**7.3**	157	1.8
Operating profit	6,744	6.7	**9,500**	**7.8**	2,755	40.9
Recurring profit	7,039	6.9	**9,875**	**8.1**	2,836	40.3
Profit attributable to owners of parent	4,954	4.9	**6,979**	**5.7**	2,024	40.9
Average copper price (Thousand yen/t)	1,449		**2,096**		647	44.7

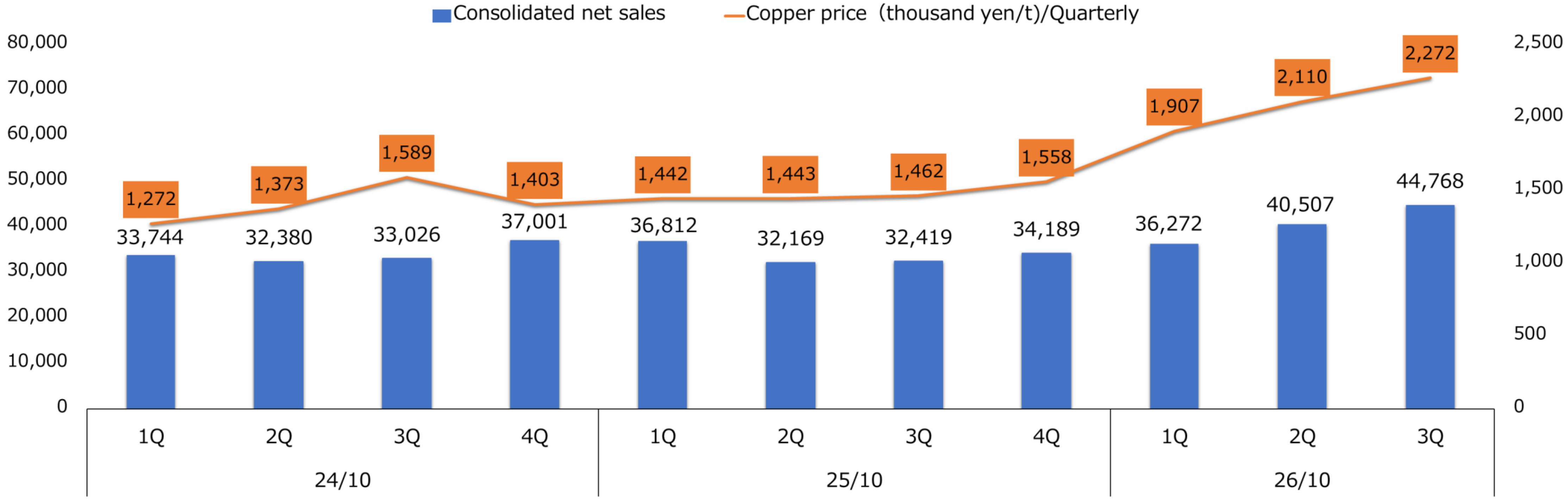
3Q(3 months)Consolidated income statements overview

(Unit:million yen)

	2025/10 3Q（May-July)		**2026/10 3Q（May-July)**		Increase or decrease	
Net sales	32,419	Composition ratio	**44,768**	Composition ratio	+12,349	38.1%
Gross profit	4,955	15.3%	**6,874**	15.4%	+1,919	38.7%
Selling, general and administrative expenses	3,009	9.3%	**2,968**	6.7%	(41)	(1.4%)
Operating profit	1,946	6.0%	**3,906**	8.7%	+1,960	100.7%
Recurring profit	2,013	6.2%	**4,030**	9.0%	+2,017	100.2%
Profit attributable to owners of parent	1,549	4.8%	**2,779**	6.2%	+1,230	79.4%
Average copper price (Thousand yen/t)	1,462		**2,272**		+810	55.4%

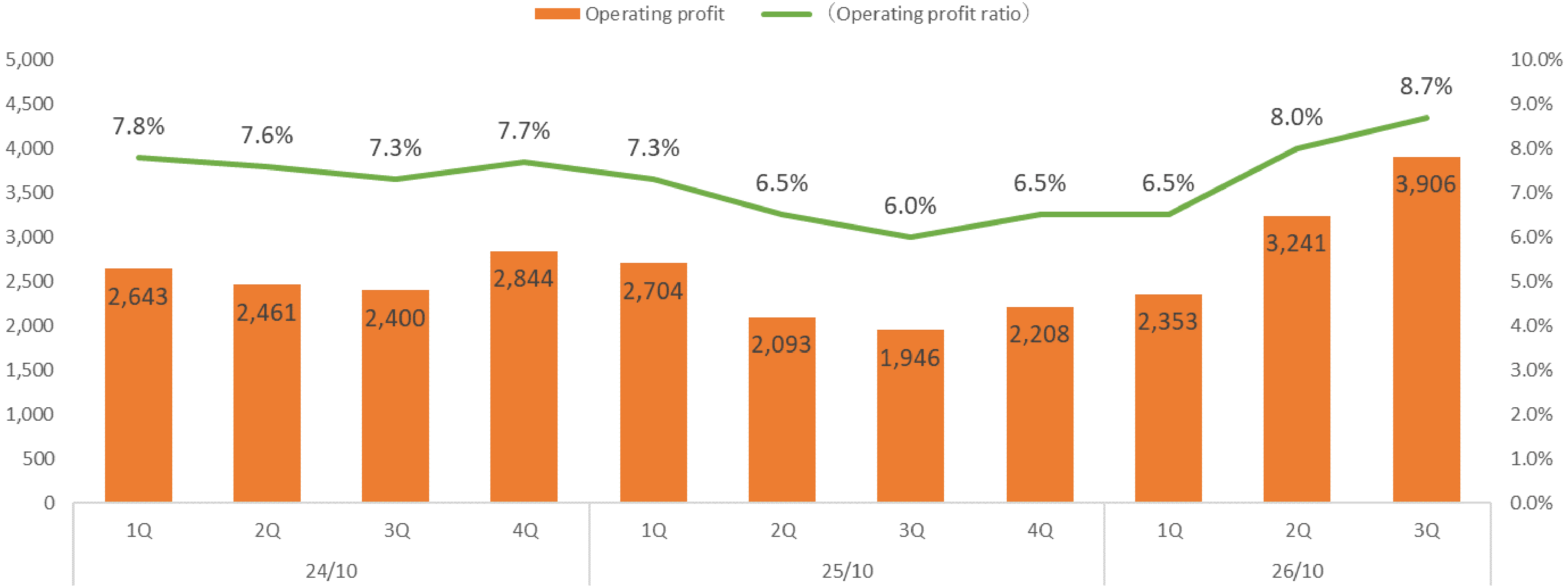
Consolidated net sales Quarterly trends

(Unit:million yen)



Operating profit Quarterly trends

(Unit:million yen)



Forecast of consolidated financial results (Earning Amendment: announce on 4 September in 2026)

	2025/10 3Q	Composition ratio	2026/10 3Q	Composition ratio	YoY	2025/10	Composition ratio	2026/10 Forecast(Announced in June)	Composition ratio	YoY	2026/10 Revised forecast	Composition ratio	YoY	from previous forecast Increase or decrease	
Net sales	101,401	100.0	**121,548**	**100.0**	**19.9**	135,591	100.0	154,000	100.0	13.6	**160,000**	**100.0**	**18.0**	6,000	3.9
Operating profit	6,744	6.7	**9,500**	**7.8**	**40.9**	8,952	6.6	11,200	7.3	25.1	**12,550**	**7.8**	**40.2**	1,350	12.1
Recurring profit	7,039	6.9	**9,875**	**8.1**	**40.3**	9,272	6.8	11,700	7.6	26.2	**13,000**	**8.1**	**40.2**	1,300	11.1
Profit attributable to owners of parent	4,954	4.9	**6,979**	**5.7**	**40.9**	6,717	5.0	8,500	5.5	26.5	**9,150**	**5.7**	**36.2**	650	7.6
Average copper price (Thousand yen/t)	1,449		**2,096**		**44.7**	1,476		2,000		35.5	**2,000**		**35.5**		

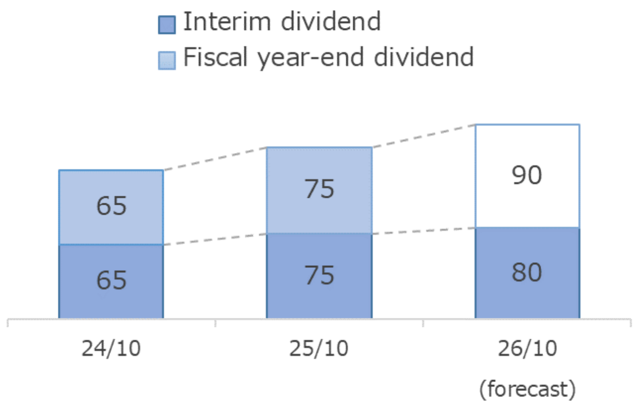
Consolidated Balance Sheet overview

(Unit: million yen)

	2025/10	**2026/10_3Q**	Increase or decrease
Total current assets	76,294	**95,614**	19,319
Total non-current assets	34,708	**34,683**	(24)
Total assets	111,002	**130,297**	19,295
Total current liabilities	49,323	**64,285**	14,961
Total non-current liabilities	2,755	**2,796**	41
Total liabilities	52,079	**67,082**	15,003
Total shareholders' equity	56,051	**59,760**	3,709
Total net assets	58,923	**63,215**	4,291
Total liabilities and net assets	111,002	**130,297**	19,295

Shareholder Return Policies

(Unit:yen)



1

Dividend(Forecast 170 yen per year, an increase of 20 yen)

Setting stable dividend payment as our basic policy, we are paying dividends considering and examining business results and retained earnings, etc. comprehensively.
Fiscal Year Ending October 2026 is **interim dividend: 80 yen, year-end dividend:90 yen(Previous forecast:80 yen) dividend increase of 20 yen is expected YoY.**

2

Treasury stock acquisition

We acquire treasury stock in order to improve shareholder returns, improve capital efficiency, and implement flexible capital policies in response to changes in the business environment.

・ Total number of acquire shares

100,000 shares (limit)

・Total acquisition amount

600,000,000 yen (limit)

(Acquisition period 2026/5/1 to 2026/10/31)

3

Stockholder benefit program

(Once a year (at year end), 1 unit (100 shares) or more)
Less then 1 year : Our original QUO card (1,000 yen)
One year or more : Our original QUO card (2,000 yen)

3. Medium term management plan SS2027 Progress

Medium term management plan SS2027 : Progress

2024/12/9 announcement

	2024/10	2025/10	2026/10 Forecast	**2027/10 Target**	26/10 compared to forecasts
Net sales	136.1 billion yen	135.5 billion yen	**160 billion yen**	**160 billion yen**	↑
Recurring profit	10.7 billion yen	9.2 billion yen	**13 billion yen**	**13 billion yen**	↑
R O E	14.4%	11.8%	**15.0%**	**More than 15%**	↑
Dividend payout ratio	30.1%	38.7%	**31.6%**	**More than 35%**	↑
Total shareholder return ratio	48.0%	58.4%	**43.7%**	**More than 50%**	→
P B R	1.62 times	1.33 times	**1.66 times***	**More than 2.0 times**	↓

*As of the end of July 2026

<Progress Rate Criteria> 90% or more of the forecast: On track ↑ / 85% or more but less than 90%: Slightly behind schedule → / Less than 85%: Behind schedule ↓

Medium term management plan SS2027 :
Development of new fields and new products

Soil Heater

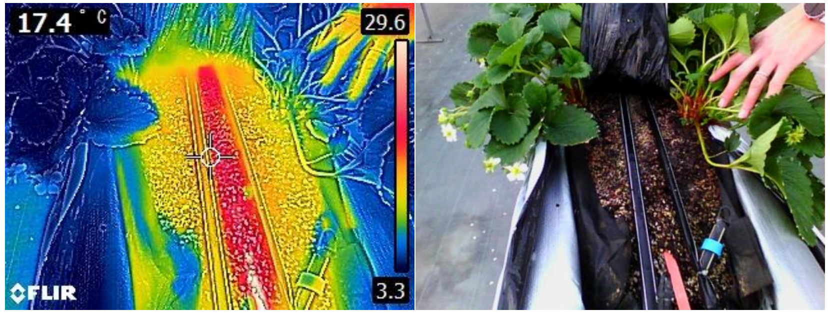
Annual sales of 1 billion yen in agribusiness by 2027

Subterranean heated vinyl lines for agricultural use.

Contributes to CO2 emission reduction by directly heating soil in plastic greenhouses, etc., and **increases harvest turnover (cycle)** by accelerating the speed of growth.

Contribute to the SDGs

Decarbonization and energy savings compared to boilers that use fuel.

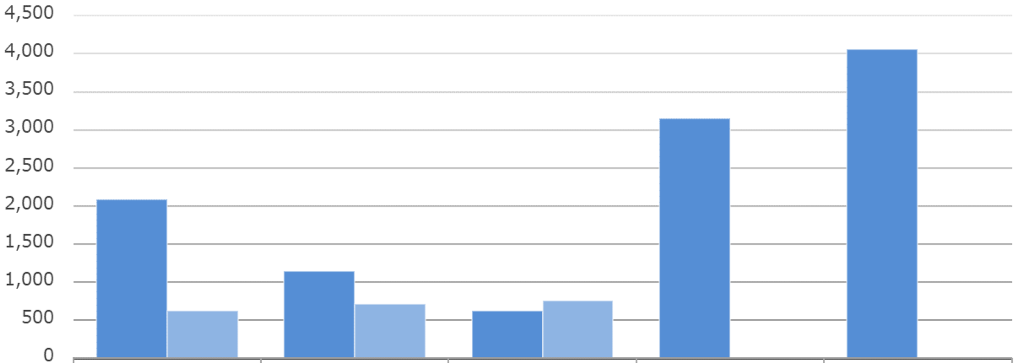


Test Field (Inazawa House)

In April 2025, we relocated and newly constructed **the Soil Heater Test Field (Inazawa House)** near the Nagoya FA Center. We are conducting various tests, primarily focusing on strawberries.

Medium term management plan SS2027 ： Capital Expenditures and Depreciation

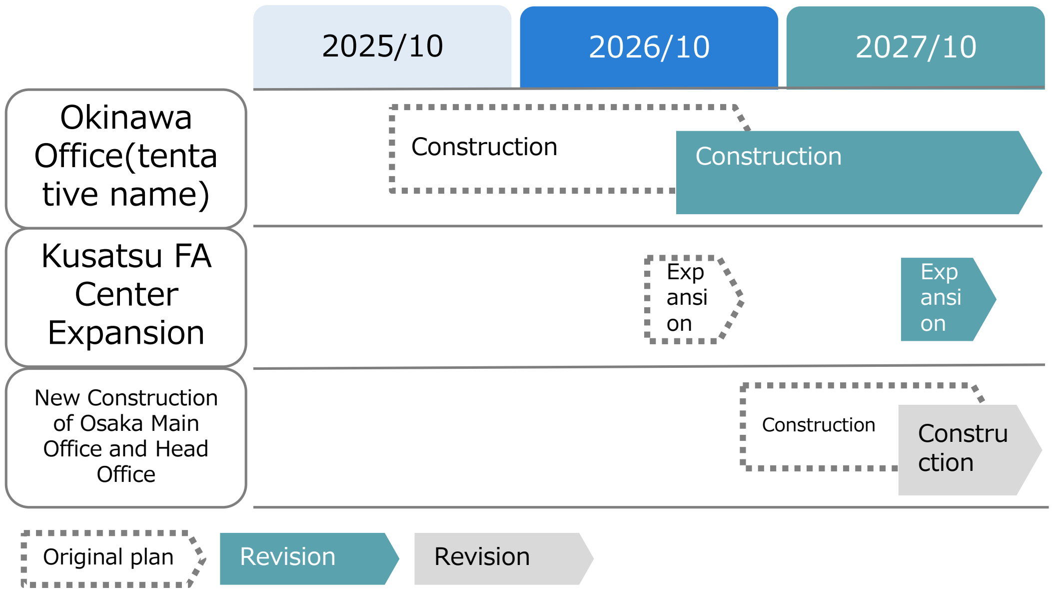
(Unit: million yen)



	24/10	25/10	26/10 (forecast)	27/10 (forecast)	28/10 (forecast)
Capital Expenditures	2,087	1,148	624	3,154	4,065
Depreciation	626	708	752	—	—

- Okinawa Office(tentative name):Plans are underway to expand the operations of the Okinawa distribution Center
- Kusatsu FA Center Expansion : To expand our control panel manufacturing capabilities
- New Construction of Osaka Main Office and Head Office: Consolidating Dispersed Buildings

Revision of the Capital Expenditures Plan



Revision of reason

☑ Partial revision of the plan due to construction delays, etc.

Medium-Term Management Plan : Sustainability Management

Materiality / SDGs / TOPICS

Environment

Environmental conservation activities

- Reduction of CO2 emissions
- Response to climate change
- Compliance with environmental laws and regulations

Social

Respect and consideration for human rights

Creating a rewarding work environment

Stable supply of goods and services

- Strengthening information security
- Strengthening quality control system
- Improving engagement with employees and business partners
- Promotion of health management enhancement of health and safety
- Promoting diversity
- Enhancement of welfare benefits

Governance

Establishment of a governance system

- Enhancement of Corporate Governance
- Through compliance
- Risk management

TOPICS

2026/2
Publication of "Senshu Electric Group Integrated Report 2026"

2026/3
Certified as a "Health Management Excellence Corporation 2026"
Publication of the "2025 Environmental Report"
Formulation of the "General Employer Action Plan" under the Act on Promotion of Women's Participation and Advancement in the Workplace

2026/7
「Implementing Copper Cables with Environmental Value from Lower-GHG Copper Ore in a Logistics Facility - Launched a demonstration test applying the mass balance credit model throughout the value chain -」

2026/8
「Human Rights Policy」 Disclosure

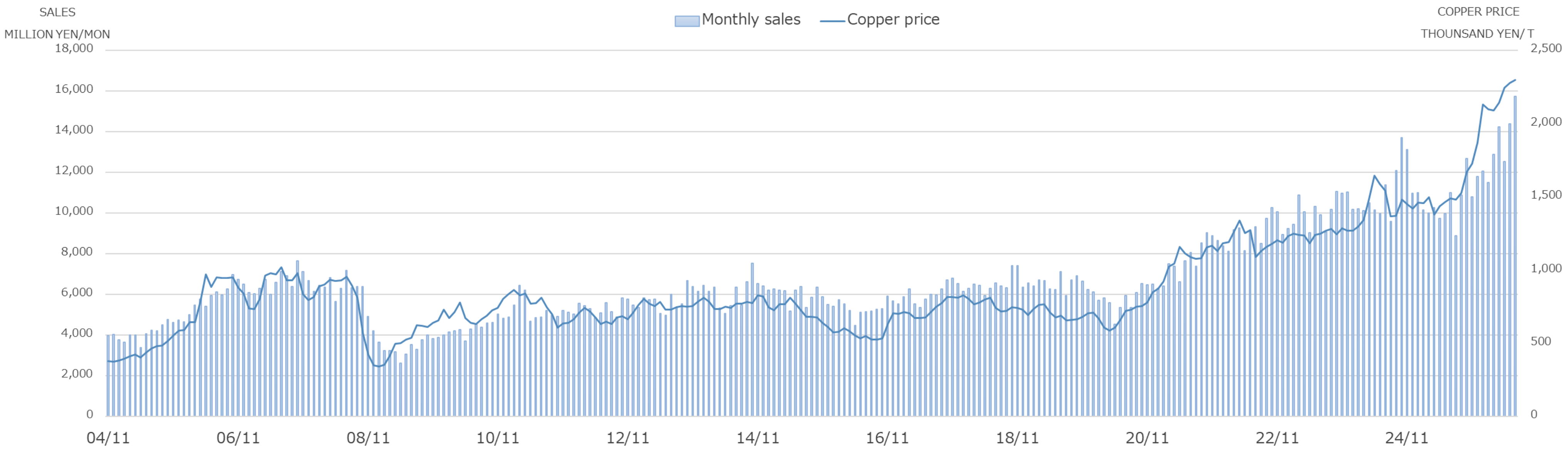
4.　Reference data

Electric wire and copper price

There are two types of electric wires: copper and aluminum wires, and most of the wires we deal with are copper wires. Therefore, the market price of copper is important for the sale of electric wires. Copper price and sales trends are as follows.

The domestic copper quotation is determined by JX Nippon Mining & Metals based on the international copper quotation determined by the London Metal Exchange (LME) and the exchange rate.

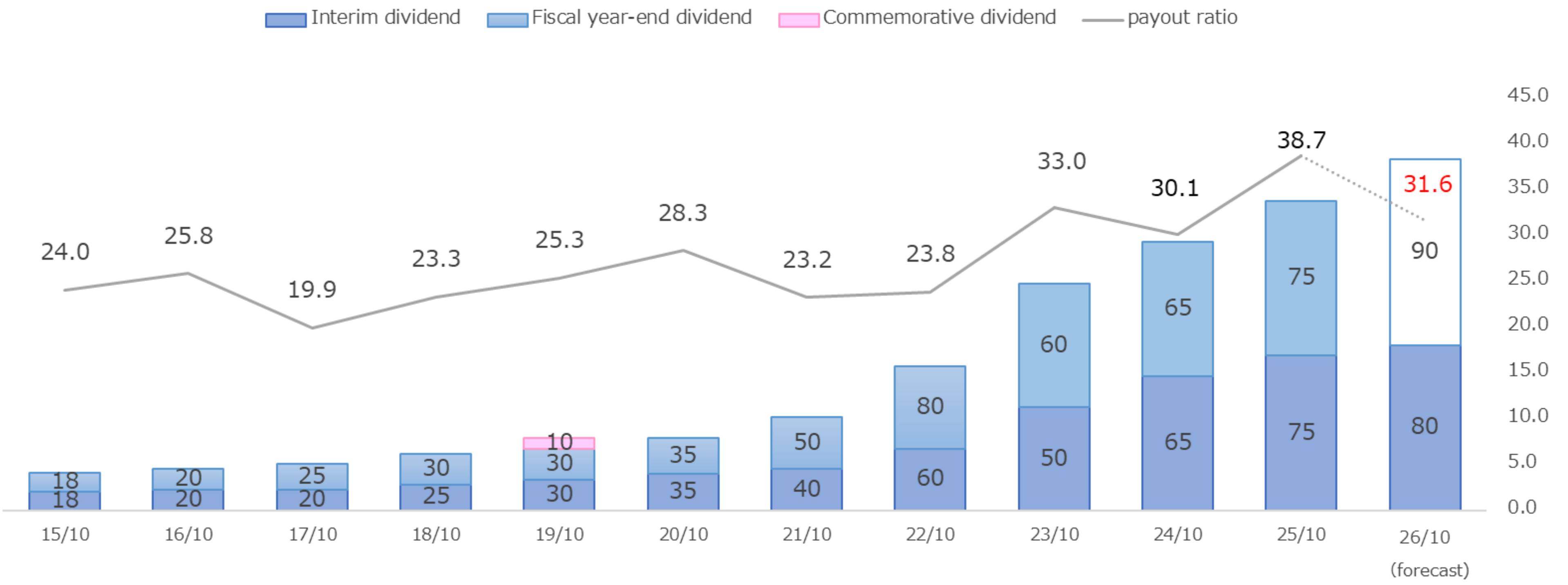
〈Copper price and monthly sales (non-consolidated)〉



Dividends and Dividend Payout Ratio

Dividend increase for 13 consecutive years

(Unit : yen,%)

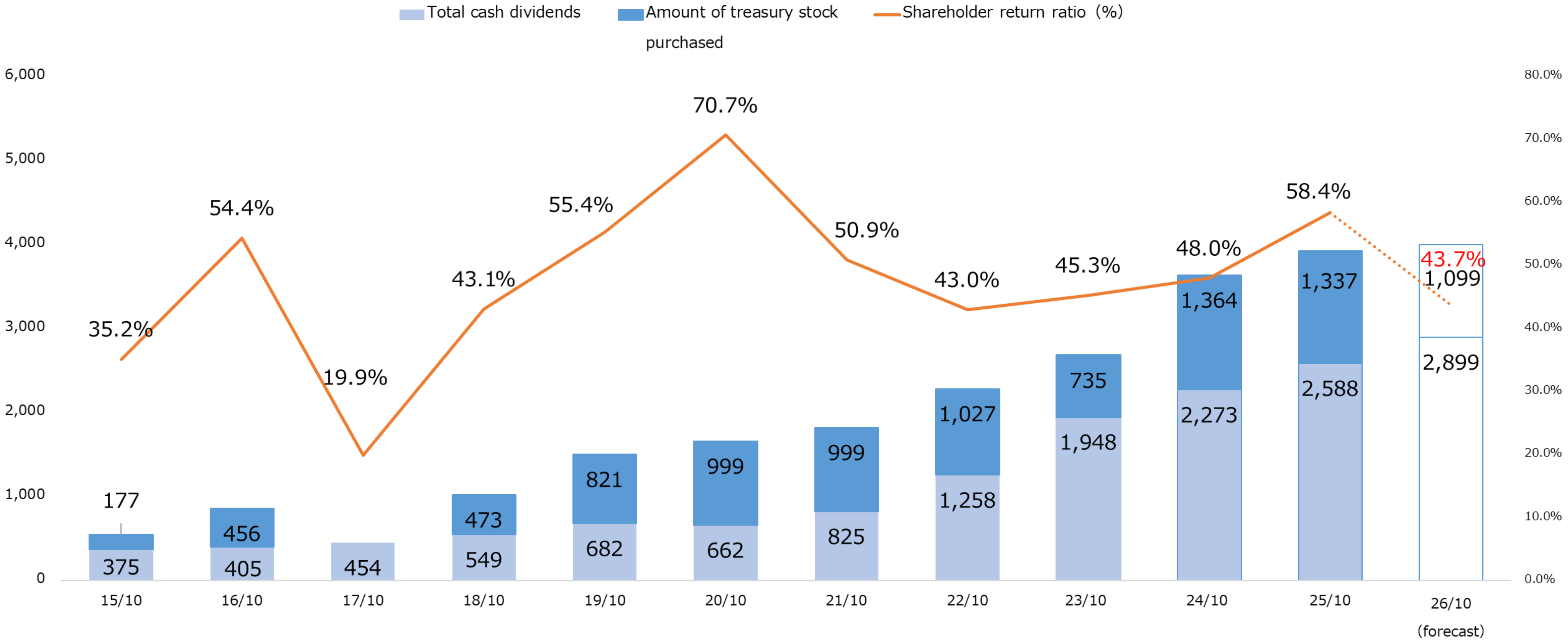


(Note) The Company conducted a 2-for-1 stock split of shares of common stock on November 1, 2022, and the dividend payout ratio is calculated on the assumption that the stock split was conducted at the beginning of the previous fiscal year.

Trends in shareholder return(Dividend+treasury stock)

Implementation of continuous shareholder returens through dividends + treasury stock

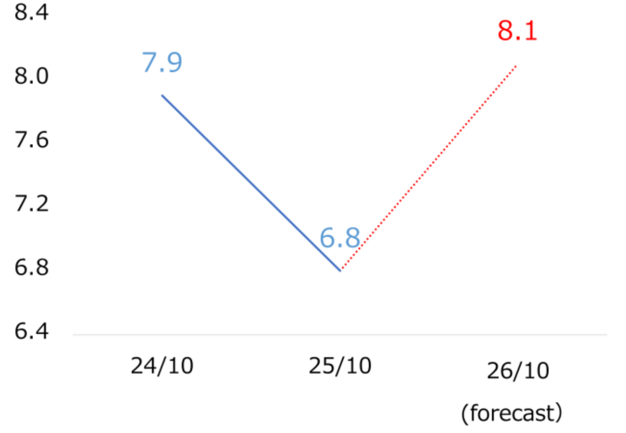
(Unit:million)



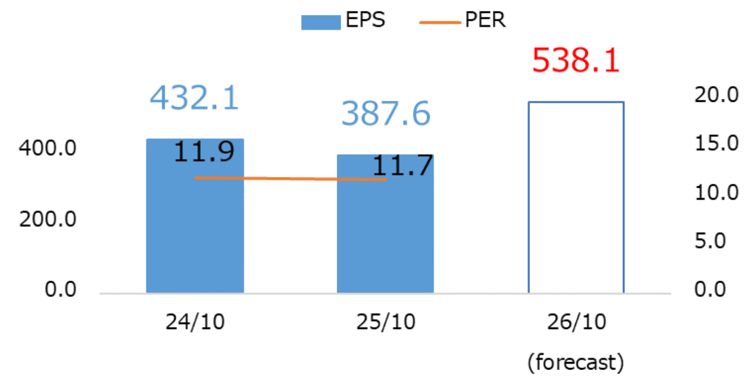
Trends in Main Indicators

Red = FY10/2026 forecast　Blue = Results

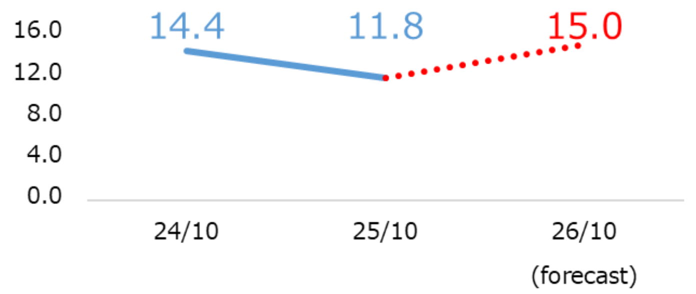
Recurring profit ratio(%)



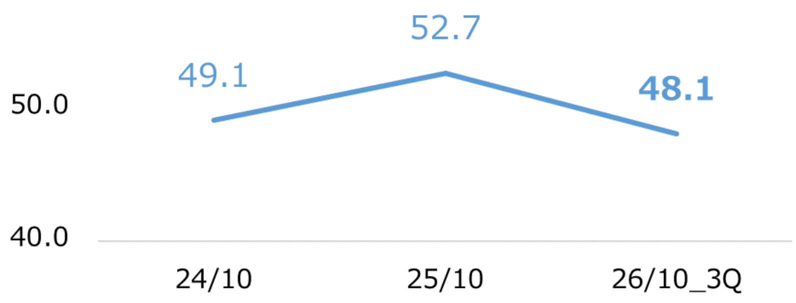
EPS/PER (yen, time)



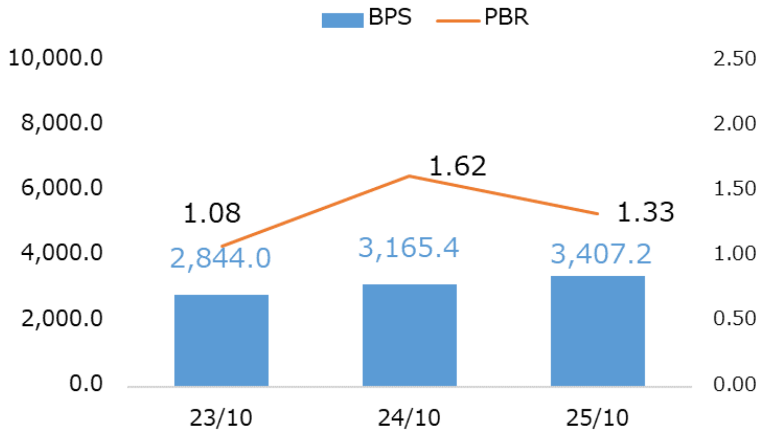
ROE(%)



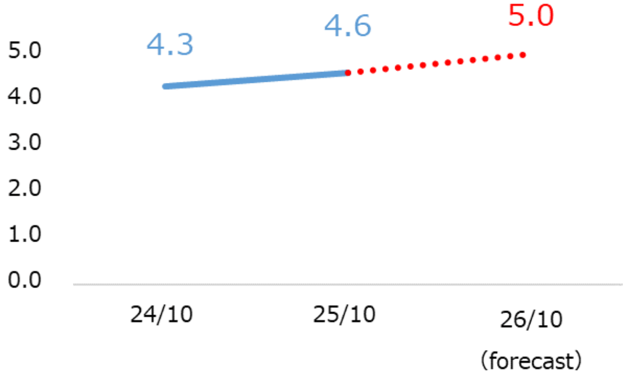
Equity ratio(%)



BPS/PBR (yen, time)



DOE(%)



Trends in Main Indicators

	2017/10	2018/10	2019/10	2020/10	2021/10	2022/10	2023/10	2024/10	2025/10
Net Sales (million yen)	74,956	82,038	83,676	74,288	92,463	113,633	124,967	136,153	135,591
Operating profit (million yen)	3,202	3,868	3,979	3,124	4,743	7,464	8,366	10,349	8,952
Reccuring profit(million yen)	3,455	4,105	4,206	3,382	5,004	7,894	8,770	10,761	9,272
Profit attributable to owners of parent(million yen)	2,289	2,371	2,714	2,351	3,583	5,314	5,920	7,578	6,717
Operating Profit Margin	4.3%	4.7%	4.8%	4.2%	5.1%	6.6%	6.7%	7.6%	6.6%
Equity ratio	58.0%	56.8%	57.7%	59.8%	50.9%	48.4%	49.7%	49.1%	52.7%
ROE	6.4%	6.3%	7.0%	5.9%	8.6%	12.0%	12.3%	14.4%	11.8%
End of period stock price＊	1255 yen	1304 yen	1425 yen	1446 yen	2382 yen	2696 yen	3085 yen	5130 yen	4525 yen
Net assets per share＊	1830.83 yen	1921.82 yen	2047.40 yen	2147.90 yen	2342.59 yen	2578.24 yen	2843.95 yen	3165.42 yen	3407.21 yen
PBR	0.69 time	0.68 time	0.70 time	0.67 time	1.02 time	1.05 time	1.08 time	1.62 time	1.33 time
Annual Dividend	45 yen	55 yen	70 yen	70 yen	90 yen	140 yen	110 yem	130 yen	150 yen
Dividend payout ratio	19.9%	23.3%	25.3%	28.3%	23.2%	23.8%	33.0%	30.1%	38.7%
Total shareholder return ratio	19.9%	43.1%	55.4%	70.7%	50.9%	43.0%	45.3%	48.0%	58.4%

Listed on the First Section of the Tokyo Stock Exchange on November, 2017

Listed on the Tokyo Stock Exchange Prime Market on April, 2022

*As a result of a stock split at a ratio of 2 for every common share conducted on November 1, 2022, the end of period stock price and net assets per share figures prior to the fiscal year ending October 2021 are shown at 1/2.

Thank you for your attention.

Stock code：9824

SENSHU ELECTRIC CO.,LTD.

Notes on the content

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